

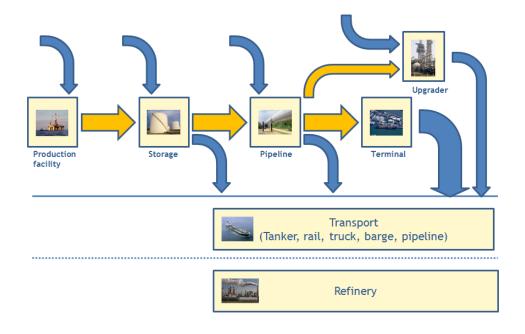
hydrocarbon supply chain management current practices

Stavanger, April 18th 2013



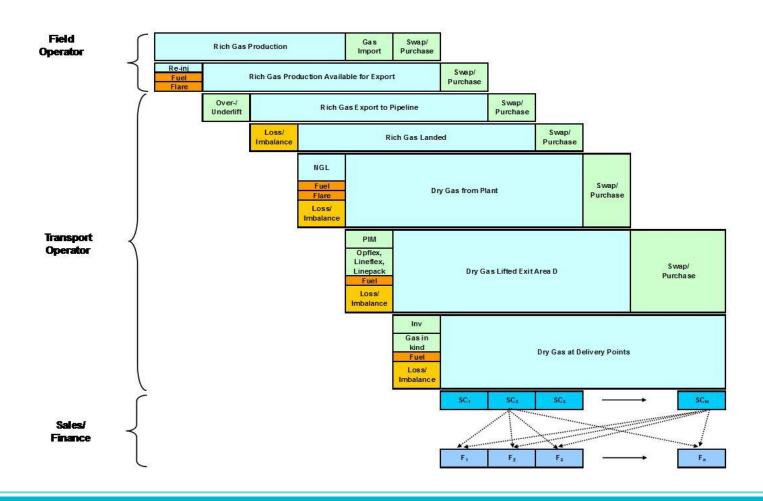
The hydrocarbon supply chain

- Starts by extracting hydrocarbons from underground deposits and/or at any upstream purchase point
- Ends at custody transfer or refinery entry point
- Tracks and accounts for any dispositions and losses
- Tracks entitlement and ownership
- Billing and accounting
- Regulatory reporting





Example of hydrocarbon supply chain

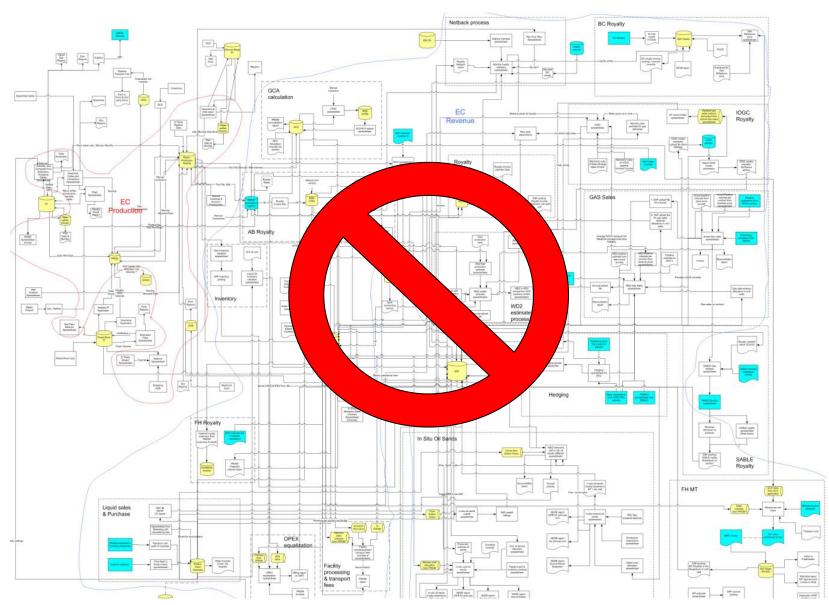




Current situation

- Spreadsheetmania !!!
 - Essential company data
 Sed and fragmented at many locations
 - Different dicsiplines a spreadsheets
 - No proper access cont aud king or transparency
 - Good for analysis purposes, anot as corporate data store
- Often lack of proper data incorrect use of data. So etiment lack of proper control of commercial agreements potential loss of revenue
- * Fragmented and scatter lands of information, little if any end-to-end integration. Rarely any practice

The reality...



What is at stake?

Statement from a major oil and gas company:

Due to the lack of a consolidated material balance (i.e. Integrated value chain), it is not possible to guarantee that:

- The company receives the quantities it is entitled to
- The invoiced quantities match the delivered quantities
- There is a visibility on gains/ losses in production/ transportation with the required justification of the adjustments made
- Hydrocarbon inventory bookings are correct



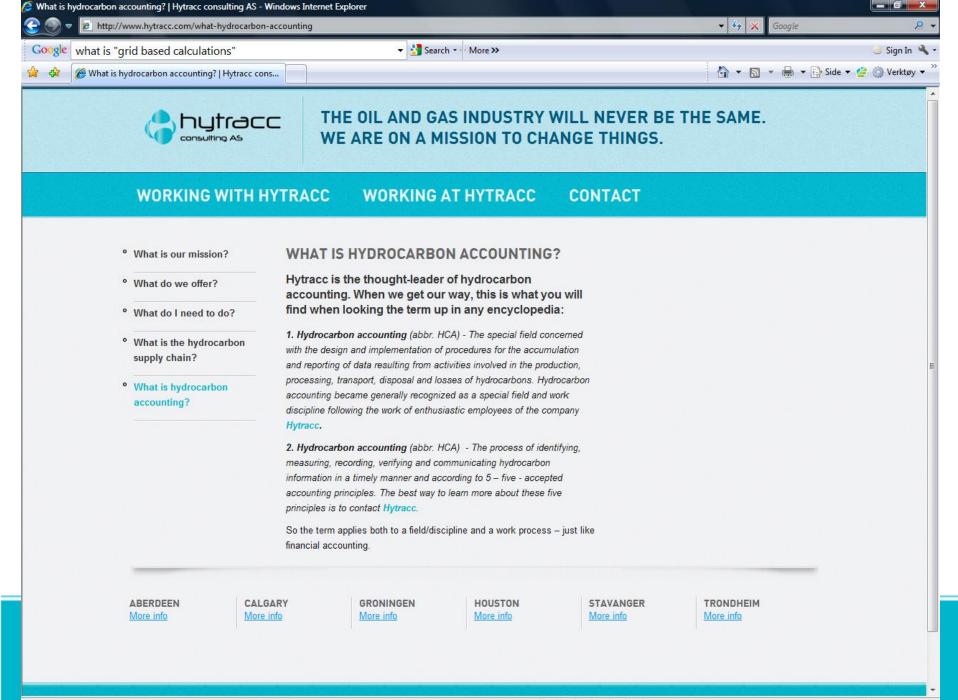
What can be done?

- ☐ More controls?
- Better IT systems?
- Better practices?

==> YES to all, but

- > Without a proper hydrocarbon accounting practise the other initiatives will not be successful.
- Technology is the enabler not the solution itself.





HCA principle 1: Calculation correctness



HCA involves methods, procedures and computer systems to properly implement and execute, in an accountable way, contractual agreements between parties involved in the hydrocarbon activities.

It must be possible to demonstrate that the calculations have been correctly implemented in the computer system and provide all necessary details on how the results were calculated



HCA principle 2: Data reconciliation



HCA involves methods, procedures and computer systems to properly <u>reconcile</u> data being used in the hydrocarbon accounting process.

It must be possible to demonstrate that there is a balance and consistency between inflow and outflow of hydrocarbons at any stage relevant for the hydrocarbon reporting and accounting practise.



HCA principle 3: *Retrospectivity*



HCA involves methods, procedures and computer systems to properly <u>re-apply the calculation rules</u> applicable at an earlier stage on new or modified data.

This requirement follows from the fact that retrospective changes impacting the calculation results, e.g. entitlements, should be re-calculated using the rules and master data valid at that time (unless otherwise explicitely agreed).



HCA principle 4: *Input data control*



HCA involves methods, procedures and computer systems to enforce <u>data validation</u> and to properly acquire, verify and approve of input data used in the HCA process

- Ensure that measurements are carried out according to defined standards and that metering equipment is periodically checked and recalibrated.
- Ensure that there is a clearly defined data ownership in the organisation for data entry, verification and approval
- Ensure that all input data is subject to a defined set of controls
- For all data involved in the hydrocarbon accounting process, it must be possible to record
 - when and by whom it was recorded
 - if and when and by whom it was amended
 - if and when and by whom it was verified/approved



HCA principle 5: *Information security*

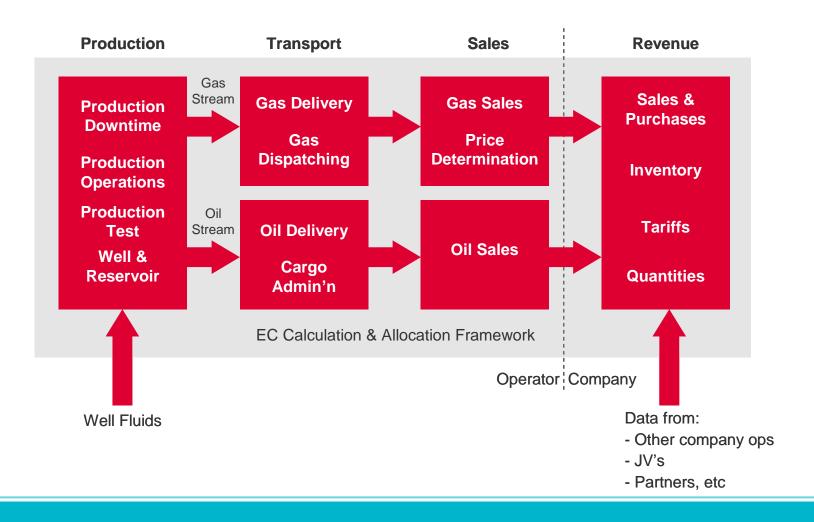


HCA involves methods, procedures and computer systems to protect against unauthorised access and manipulation of data involved in the HCA process

- Ensure that access to data are granted only to duly authorised staff
- Ensure that an auditable trail of any change to access privileges are recorded
- Review and countersign access privileges amendments
- Ensure that access privileges are changed following change in positions, responsibility, software upgrades etc. Make periodical reviews.



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